

Non-Qualified Stretch Distributions Report for Mr. John McClient III

Prepared on: November 16, 2010

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This illustration will show you how to Stretch out Non-Qualified Distributions. A Variable Annuity is a long-term, tax-deferred investment designed to provide supplemental retirement income. If you reach retirement and find that you don't need to use the variable annuity for income, you might consider leaving your non-qualified annuity assets to your beneficiaries in the form of a death benefit. The calculations below show you a model of the Owner taking RMDs until they reach their life expectancy, then a rollover to their Spouse. Finally, when the Spouse reaches their life expectancy, the account is split among the contingent beneficiaries and then the RMDs continue using the beneficiary's life expectancy. The overall effect is to "stretch" the required distributions for as long as possible, increasing the total payout from the account.

Assum	Assumptions					
Owner's Birthdate:	January 1, 1952					
Owner's Age Today:	58.8 yrs.					
Owner's Age By End of This Year:	58 yrs.					
Owner's Age 70½ Year:	2022					
Spouse's Birthdate:	January 1, 1955					
Spouse's Age By End of This Year:	55 yrs.					
Age Difference:	+3 Yrs., 0 Months, 0 Days					
Initial Table Used:	Uniform Life					

A non-qualified annuity is an annuity contract that is purchased with after-tax dollars and is not associated with a retirement program that receives special tax treatment, such as an IRA or 401(k). This calculator illustrates the following with respect to a non-qualified annuity–

- 1. Owner and surviving spouse (if applicable) contributions, distributions, and account balances, and
- 2. Death benefit payout options for beneficiaries.

The illustration is based upon these assumptions:

- Current income tax laws apply and that these laws will remain unchanged during the entire time period covered,
- The owner's and surviving spouse's (if applicable) estate have enough liquidity outside this annuity to pay estate taxes if due,
- No adjustment for inflation,
- A fixed rate of return is earned over the period covered.
- The gross rate of return entered for this illustration was 3%, and the net fixed rate of return used in this illustration is 0.89%,
- No beneficiary designation changes or other factors, such as market fluctuations that would affect the amount the beneficiaries would receive, and
- The annuity does not qualify as an Individual Retirement Annuity or Account (IRA) and is not owned by a Qualified Plan.

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0% Growth

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5 % Growth

- I. Owner and Surviving Spouse (if applicable) Contributions, Distributions and Account Balances
- II. Death Benefit Payout Options for Beneficiaries
 - A. Lump Sum Distribution
 - B. 5 Year Payout
 - C. Scheduled Withdrawals Over Beneficiary's Life Expectancy

0% Growth

I. Owner and Surviving Spouse (if applicable) Contributions, Distributions and Account Balances (If spouse information was provided; it is assumed that the surviving spouse continues the contract.)

						Remaining	Account	
	Contract	Spouse's	Contributions		Taxable	Cost	Balance	Total
Year	Owner's Age	Age	(BOY)	(Year End)	Income	Basis	(EOY)	Distributions
2010	58	55	\$0	\$0	\$0	\$100,000	\$97,850	\$0
2011	59	56	\$10,000	\$0	\$0	\$110,000	\$105,534	\$0
2012	60	57	\$0	\$0	\$0	\$110,000	\$103,268	\$0
2013	61	58	\$0	\$0	\$0	\$110,000	\$101,049	\$0
2014	62	59	\$0	\$0	\$0	\$110,000	\$98,877	\$0
2015	63	60	\$0	\$0	\$0	\$110,000	\$96,750	\$0
2016	64	61	\$0	\$0	\$0	\$110,000	\$94,669	\$0
2017	65	62	\$0	\$0	\$0	\$110,000	\$92,631	\$0
2018	66	63	\$0	\$0	\$0	\$110,000	\$90,637	\$0
2019	67	64	\$0	\$0	\$0	\$110,000	\$88,684	\$0
2020	68	65	\$0	\$0	\$0	\$110,000	\$86,773	\$0
2021	69	66	\$0	\$0	\$0	\$110,000	\$84,902	\$0
2022	70	67	\$0	\$0	\$0	\$110,000	\$83,071	\$0
2023	71	68	\$0	\$0	\$0	\$110,000	\$81,278	\$0
2024	72	69	\$0	\$0	\$0	\$110,000	\$79,523	\$0
2025	73	70	\$0	\$0	\$0	\$110,000	\$77,805	\$0
2026	74	71	\$0	\$0	\$0	\$110,000	\$76,123	\$0
2027	75	72	\$0	\$0	\$0	\$110,000	\$74,477	\$0
2028	76	73	\$0	\$0	\$0	\$110,000	\$72,866	\$0
2029	77	74	\$0	\$0	\$0	\$110,000	\$71,288	\$0
2030	78	75	\$0	\$0	\$0	\$110,000	\$69,744	\$0
2031	79	76	\$0	\$0	\$0	\$110,000	\$68,232	\$0
2032	80	77	\$0	\$0	\$0	\$110,000	\$66,753	\$0
2033	81	78	\$0	\$0	\$0	\$110,000	\$65,304	\$0
2034	82	79	\$0	\$0	\$0	\$110,000	\$63,886	\$0
2035	83	80	\$0	\$0	\$0	\$110,000	\$62,498	\$0
2036	84	81	\$0	\$0	\$0	\$110,000	\$61,140	\$0
2037	85	82	\$0	\$0	\$0	\$110,000	\$59,810	\$0
2038	-	83	\$0	\$0	\$0	\$110,000	\$58,508	\$0
2039	-	84	\$0	\$0	\$0	\$110,000	\$57,233	\$0
2040	-	85	\$0	\$0	\$0	\$110,000	\$55,985	\$0
2041	-	86	\$0	\$0	\$0	\$110,000	\$54,764	\$0
2042	-	87	\$0	\$0	\$0	\$110,000	\$53,569	\$0
2043	-	88	\$0	\$0	\$0	\$110,000	\$52,398	\$0
2044	-	89	\$0	\$0	\$0	\$110,000	\$51,253	\$0
2045	_	90	\$0	\$0	\$0	\$110,000	\$50,131	\$0
2046	-	91	\$0	\$0	\$0	\$110,000	\$49,034	\$0

RED ROW:	Estimated year of death of Account Owner based on Single Life Expectancy (SLE) table and Owner's
	current age.
BLUE ROW:	Estimated year of death of Sole Beneficiary Spouse based on Single Life Expectancy table assuming
	Owner predeceases Sole Beneficiary Spouse.

Death Benefit Payout Options for Beneficiaries
 After the death of the Owner and Sole Beneficiary Spouse (if applicable) each beneficiary may choose.

A. LUMP SUM DISTRIBUTION

John Myson (Inherited \$24,517)						
Growth	Growth Taxable Lump Sum					
Rate	Income	Cost Basis	Distribution			
0%	\$0	\$55,000	\$24,517			

Jane Mydaughter (Inherited \$24,517)						
Growth	Growth Taxable Lump Sum					
Rate	Income	Cost Basis	Distribution			
0%	\$0	\$55,000	\$24,517			

B. DEPLETE THE CONTRACT WITHIN 5 YEARS

Under this payout option, beneficiaries may take distributions in any manner, as long as the contract is depleted within 5 years. The following table illustrates one way to spread distributions over the 5 year period. It is, however, not the only payment schedule available to beneficiaries under this option.

	John Myson (Inherited \$24,517)							
Year	Distribution*	Taxable Income	Remaining Cost Basis	Account Balance (Year End)	Total Distributions			
2047	\$4,903	\$0	\$50,097	\$19,096	\$4,903			
2048	\$4,774	\$0	\$45,323	\$13,919	\$9,677			
2049	\$4,640	\$0	\$40,683	\$8,986	\$14,317			
2050	\$4,493	\$0	\$36,190	\$4,303	\$18,810			
2051	\$4,212	\$0	\$31,978	\$0	\$23,022			

Jane Mydaughter (Inherited \$24,517)								
Voor	Taxable Remaining Account Balance Total							
Year	Distribution*	Income	Cost Basis	(Year End)	Distributions			
2047	\$4,903	\$0	\$50,097	\$19,096	\$4,903			
2048	\$4,774	\$0	\$45,323	\$13,919	\$9,677			
2049	\$4,640	\$0	\$40,683	\$8,986	\$14,317			
2050	\$4,493	\$0	\$36,190	\$4,303	\$18,810			
2051	\$4,212	\$0	\$31,978	\$0	\$23,022			

* Year 1 - 1/5th Account Balance (Year End): Year 2 - 1/4th Account Balance: Year 3 - 1/3rd Account Balance, etc.

C. SCHEDULED WITHDRAWALS OVER THE BENEFICIARY'S LIFE EXPECTANCY

This option gives beneficiaries the ability to take just a minimum required distribution each year, and will allow the remainder in the contract to continue to grow tax-deferred. Under this payout option, the beneficiaries must take a minimum distribution each year. However, they also have the ability to take additional distributions at any time; and may even deplete the contract sooner than what is illustrated. This illustration shows scheduled withdrawals over life expectancies and assumes that beneficiaries take only the required minimum distributions. It does not illustrate any discretionary additional distributions that the beneficiary may take and consequently may not match actual results. Additionally, the illustration does not reflect possible changes to federal tax laws, which may have significant impact on the illustration.

	John Myson (Inherited \$24,517)							
Year	Age	SLE	Minimum Distribution	Taxable Income	Remaining Cost Basis	Account Balance (Year End)	Total Distributions for this Beneficiary	
2047	67	19.4	\$1,264	\$0	\$53,736	\$22,735	\$1,264	
2048	68	18.4	\$1,236	\$0	\$52,500	\$21,020	\$2,500	
2049	69	17.4	\$1,208	\$0	\$51,292	\$19,368	\$3,708	
2050	70	16.4	\$1,181	\$0	\$50,111	\$17,779	\$4,889	
2051	71	15.4	\$1,154	\$0	\$48,957	\$16,249	\$6,043	
2052	72	14.4	\$1,128	\$0	\$47,829	\$14,779	\$7,171	
2053	73	13.4	\$1,103	\$0	\$46,726	\$13,364	\$8,274	
2054	74	12.4	\$1,078	\$0	\$45,648	\$12,004	\$9,352	
2055	75	11.4	\$1,053	\$0	\$44,595	\$10,697	\$10,405	
2056	76	10.4	\$1,029	\$0	\$43,566	\$9,443	\$11,434	
2057	77	9.4	\$1,005	\$0	\$42,561	\$8,239	\$12,439	
2058	78	8.4	\$981	\$0	\$41,580	\$7,084	\$13,420	
2059	79	7.4	\$957	\$0	\$40,623	\$5,977	\$14,377	
2060	80	6.4	\$934	\$0	\$39,689	\$4,917	\$15,311	
2061	81	5.4	\$911	\$0	\$38,778	\$3,902		
2062	82	4.4	\$887	\$0	\$37,891	\$2,933	\$17,109	
2063	83	3.4	\$863	\$0	\$37,028	\$2,008	\$17,972	
2064	84	2.4	\$837	\$0	\$36,191	\$1,129	. ,	
2065	85	1.4	\$806	\$0	\$35,385	\$299		
2066	86	0.4	\$293	\$0	\$35,092	\$0	\$19,908	

	Jane Mydaughter (Inherited \$24,517)							
Remaining Account D Minimum Taxable Cost Balance Year Age SLE Distribution Income Basis (Year End)					Total Distributions for this Beneficiary			
2047	67	19.4	\$1,264	\$0	\$53,736	\$22,735	\$1,264	
2048	68	18.4	\$1,236	\$0	\$52,500	\$21,020	\$2,500	

	Jane Mydaughter (Inherited \$24,517)							
			Minimum	Taxable	Remaining Cost	Account Balance	Total Distributions for this	
Year	Age	SLE	Distribution	Income	Basis	(Year End)	Beneficiary	
2049	69	17.4		\$0	\$51,292	\$19,368		
2050	70	16.4		\$0	\$50,111	\$17,779		
2051	71	15.4			\$48,957	\$16,249		
2052	72	14.4		\$0	\$47,829	\$14,779		
2053	73	13.4	\$1,103	\$0	\$46,726	\$13,364	\$8,274	
2054	74	12.4	\$1,078	\$0	\$45,648	\$12,004	\$9,352	
2055	75	11.4	\$1,053	\$0	\$44,595	\$10,697	\$10,405	
2056	76	10.4	\$1,029	\$0	\$43,566	\$9,443	\$11,434	
2057	77	9.4	\$1,005	\$0	\$42,561	\$8,239	\$12,439	
2058	78	8.4	\$981	\$0	\$41,580	\$7,084	\$13,420	
2059	79	7.4	\$957	\$0	\$40,623	\$5,977	\$14,377	
2060	80	6.4	\$934	\$0	\$39,689	\$4,917	\$15,311	
2061	81	5.4	\$911	\$0	\$38,778	\$3,902	\$16,222	
2062	82	4.4	\$887	\$0	\$37,891	\$2,933	\$17,109	
2063	83	3.4	\$863	\$0	\$37,028	\$2,008	\$17,972	
2064	84	2.4	\$837	\$0	\$36,191	\$1,129	\$18,809	
2065	85	1.4	\$806	\$0	\$35,385	\$299	\$19,615	
2066	86	0.4	\$293	\$0	\$35,092	\$0	\$19,908	

Initial Account Value: \$100,000

Total Distributions during the Owner's, Sole Beneficiary Spouse's and Contingent Beneficiaries' Lifetimes:

\$39,815

5% Growth

I. Owner and Surviving Spouse (if applicable) Contributions, Distributions and Account Balances (If spouse information was provided; it is assumed that the surviving spouse continues the contract.)

						Remaining	Account	
	Contract	Spouse's	Contributions		Taxable	Cost	Balance	Total
Year	Owner's Age	Age	(BOY)	(Year End)	Income	Basis	(EOY)	Distributions
2010	58	55	\$0	\$0	\$0	\$100,000	\$102,850	\$0
2011	59	56	\$10,000	\$0	\$0	\$110,000	\$116,071	\$0
2012	60	57	\$0	\$0	\$0	\$110,000	\$119,386	\$0
2013	61	58	\$0	\$0	\$0	\$110,000	\$122,796	\$0
2014	62	59	\$0	\$0	\$0	\$110,000	\$126,305	\$0
2015	63	60	\$0	\$0	\$0	\$110,000	\$129,915	\$0
2016	64	61	\$0	\$0	\$0	\$110,000	\$133,630	\$0
2017	65	62	\$0	\$0	\$0	\$110,000	\$137,452	\$0
2018	66	63	\$0	\$0	\$0	\$110,000	\$141,384	\$0
2019	67	64	\$0	\$0	\$0	\$110,000	\$145,430	\$0
2020	68	65	\$0	\$0	\$0	\$110,000	\$149,593	\$0
2021	69	66	\$0	\$0	\$0	\$110,000	\$153,876	\$0
2022	70	67	\$0	\$0	\$0	\$110,000	\$158,283	\$0
2023	71	68	\$0	\$0	\$0	\$110,000	\$162,817	\$0
2024	72	69	\$0	\$0	\$0	\$110,000	\$167,483	\$0
2025	73	70	\$0	\$0	\$0	\$110,000	\$172,283	\$0
2026	74	71	\$0	\$0	\$0	\$110,000	\$177,222	\$0
2027	75	72	\$0	\$0	\$0	\$110,000	\$182,304	\$0
2028	76	73	\$0	\$0	\$0	\$110,000	\$187,532	\$0
2029	77	74	\$0	\$0	\$0	\$110,000	\$192,912	\$0
2030	78	75	\$0	\$0	\$0	\$110,000	\$198,447	\$0
2031	79	76	\$0	\$0	\$0	\$110,000	\$204,142	\$0
2032	80	77	\$0	\$0	\$0	\$110,000	\$210,002	\$0
2033	81	78	\$0	\$0	\$0	\$110,000	\$216,031	\$0
2034	82	79	\$0	\$0	\$0	\$110,000	\$222,234	\$0
2035	83	80	\$0	\$0	\$0	\$110,000	\$228,617	\$0
2036	84	81	\$0	\$0	\$0	\$110,000	\$235,184	\$0
2037	85	82	\$0	\$0	\$0	\$110,000	\$241,941	\$0
2038	-	83	\$0	\$0	\$0	\$110,000	\$248,893	\$0
2039	-	84	\$0	\$0	\$0	\$110,000	\$256,046	\$0
2040	-	85	\$0	\$0	\$0	\$110,000	\$263,406	\$0
2041	-	86	\$0	\$0	\$0	\$110,000	\$270,978	\$0
2042	-	87	\$0	\$0	\$0	\$110,000	\$278,769	\$0
2043	-	88	\$0	\$0	\$0	\$110,000	\$286,786	\$0
2044	-	89	\$0	\$0	\$0	\$110,000	\$295,034	\$0
2045	-	90	\$0	\$0	\$0	\$110,000	\$303,520	\$0
2046	-	91	\$0	\$0	\$0	\$110,000	\$312,252	\$0

RED ROW:	Estimated year of death of Account Owner based on Single Life Expectancy (SLE) table and Owner's
	current age.
BLUE ROW:	Estimated year of death of Sole Beneficiary Spouse based on Single Life Expectancy table assuming
	Owner predeceases Sole Beneficiary Spouse.

Death Benefit Payout Options for Beneficiaries
 After the death of the Owner and Sole Beneficiary Spouse (if applicable) each beneficiary may choose.

A. LUMP SUM DISTRIBUTION

John Myson (Inherited \$156,126)								
Growth	Growth Taxable Lump Sum							
Rate	Rate Income Cost Basis Distribution							
5% \$101,126 \$55,000 \$156,126								

Jane Mydaughter (Inherited \$156,126)								
Growth	Growth Taxable Lump Sum							
Rate	Distribution							
5%	5% \$101,126 \$55,000 \$156,126							

B. DEPLETE THE CONTRACT WITHIN 5 YEARS

Under this payout option, beneficiaries may take distributions in any manner, as long as the contract is depleted within 5 years. The following table illustrates one way to spread distributions over the 5 year period. It is, however, not the only payment schedule available to beneficiaries under this option.

	John Myson (Inherited \$156,126)								
Year	Taxable Remaining Account Balance Total Year Distribution* Income Cost Basis (Year End) Distribu								
2047	\$31,225	\$31,225	\$55,000	\$129,413	\$31,225				
2048	\$32,353	\$32,353	\$55,000	\$100,800	\$63,578				
2049	\$33,600	\$33,600	\$55,000	\$70,113	\$97,178				
2050	\$35,056	\$17,139	\$37,083	\$37,083					
2051	\$38,154	\$1,072	\$0	\$0	\$170,389				

Jane Mydaughter (Inherited \$156,126)								
	Taxable Remaining Account Balance Total							
Year	Distribution*	Income	Cost Basis	(Year End)	Distributions			
2047	\$31,225	\$31,225	\$55,000	\$129,413	\$31,225			
2048	\$32,353	\$32,353	\$55,000	\$100,800	\$63,578			
2049	\$33,600	\$33,600	\$55,000	\$70,113	\$97,178			
2050	\$35,056	\$17,139	\$37,083	\$37,083	\$132,235			
2051	\$38,154	\$1,072	\$0	\$0	\$170,389			

* Year 1 - 1/5th Account Balance (Year End): Year 2 - 1/4th Account Balance: Year 3 - 1/3rd Account Balance, etc.

C. SCHEDULED WITHDRAWALS OVER THE BENEFICIARY'S LIFE EXPECTANCY

This option gives beneficiaries the ability to take just a minimum required distribution each year, and will allow the remainder in the contract to continue to grow tax-deferred. Under this payout option, the beneficiaries must take a minimum distribution each year. However, they also have the ability to take additional distributions at any time; and may even deplete the contract sooner than what is illustrated. This illustration shows scheduled withdrawals over life expectancies and assumes that beneficiaries take only the required minimum distributions. It does not illustrate any discretionary additional distributions that the beneficiary may take and consequently may not match actual results. Additionally, the illustration does not reflect possible changes to federal tax laws, which may have significant impact on the illustration.

	John Myson (Inherited \$156,126)								
Year	Age	SLE	Minimum Distribution	Taxable Income	Remaining Cost Basis	Account Balance (Year End)	Total Distributions for this Beneficiary		
2047	67	19.4	\$8,048	\$8,048	\$55,000	, ,			
2048	68	18.4	\$8,293	\$8,293	\$55,000	\$148,707	\$16,341		
2049	69	17.4		\$8,546	\$55,000	\$144,459			
2050	70	16.4	\$8,808	\$8,808	\$55,000	\$139,825	\$33,695		
2051	71	15.4	\$9,080	\$9,080	\$55,000	\$134,786	\$42,775		
2052	72	14.4	\$9,360	\$9,360	\$55,000	\$129,322	\$52,135		
2053	73	13.4	\$9,651	\$9,651	\$55,000	\$123,408	\$61,786		
2054	74	12.4	\$9,952	\$9,952	\$55,000	\$117,023	\$71,738		
2055	75	11.4	\$10,265	\$10,265	\$55,000	\$110,140	\$82,003		
2056	76	10.4	\$10,590	\$10,590	\$55,000	\$102,733	\$92,593		
2057	77	9.4	\$10,929	\$10,929	\$55,000	\$94,773	\$103,522		
2058	78	8.4	\$11,282	\$11,282	\$55,000	\$86,230	\$114,804		
2059	79	7.4	\$11,653	\$11,653	\$55,000	\$77,069	\$126,457		
2060	80	6.4	\$12,042	\$12,042	\$55,000	\$67,254	\$138,499		
2061	81	5.4	\$12,454	\$12,454	\$55,000	\$56,743	\$150,953		
2062	82	4.4	\$12,896	\$3,383	\$45,487	\$45,487	\$163,849		
2063	83	3.4	\$13,379	\$1,315	\$33,423	\$33,423	\$177,228		
2064	84	2.4	\$13,926	\$966	\$20,463	\$20,463	\$191,154		
2065	85	1.4	\$14,616	\$591	\$6,438	\$6,438	\$205,770		
2066	86	0.4	\$6,624	\$186	\$0	\$0	\$212,394		

	Jane Mydaughter (Inherited \$156,126)							
Year	Total Remaining Account Distributions f Minimum Taxable Cost Balance this						Distributions for	
2047	67	19.4	\$8,048	\$8,048	\$55,000	\$152,590	\$8,048	
2048	68	18.4	\$8,293	\$8,293	\$55,000	\$148,707	\$16,341	

	Jane Mydaughter (Inherited \$156,126)								
Year	Age	SLE	Minimum Distribution	Taxable Income	Remaining Cost Basis	Account Balance (Year End)	Total Distributions for this Beneficiary		
2049	Age 69	17.4	\$8,546	\$8,546	\$55,000	\$144,459			
2050	70	16.4	\$8,808	\$8,808	\$55,000	\$139,825			
2051	71	15.4	\$9,080	\$9,080	\$55,000	\$134,786			
2052	72	14.4	\$9,360	\$9,360	\$55,000	\$129,322			
2053	73	13.4	\$9,651	\$9,651	\$55,000	\$123,408			
2054	74	12.4	\$9,952	\$9,952	\$55,000	\$117,023			
2055	75	11.4	\$10,265	\$10,265	\$55,000	\$110,140			
2056	76	10.4	\$10,590	\$10,590	\$55,000	\$102,733			
2057	77	9.4	\$10,929	\$10,929	\$55,000	\$94,773	\$103,522		
2058	78	8.4	\$11,282	\$11,282	\$55,000	\$86,230	\$114,804		
2059	79	7.4	\$11,653	\$11,653	\$55,000	\$77,069	\$126,457		
2060	80	6.4	\$12,042	\$12,042	\$55,000	\$67,254	\$138,499		
2061	81	5.4	\$12,454	\$12,454	\$55,000	\$56,743	\$150,953		
2062	82	4.4	\$12,896	\$3,383	\$45,487	\$45,487	\$163,849		
2063	83	3.4	\$13,379	\$1,315	\$33,423	\$33,423	\$177,228		
2064	84	2.4	\$13,926	\$966	\$20,463	\$20,463	\$191,154		
2065	85	1.4	\$14,616	\$591	\$6,438	\$6,438	\$205,770		
2066	86	0.4	\$6,624	\$186	\$0	\$0	\$212,394		

Initial Account Value: \$100,000

Total Distributions during the Owner's, Sole Beneficiary Spouse's and Contingent Beneficiaries' Lifetimes:

\$424,789

IMPORTANT LEGAL INFORMATION:

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